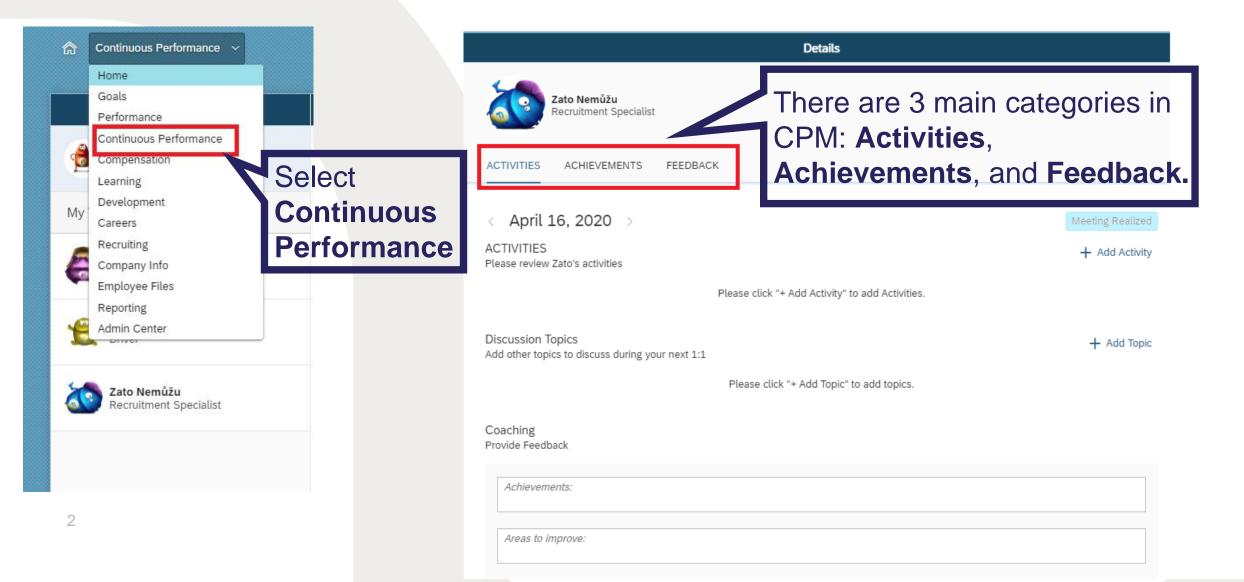




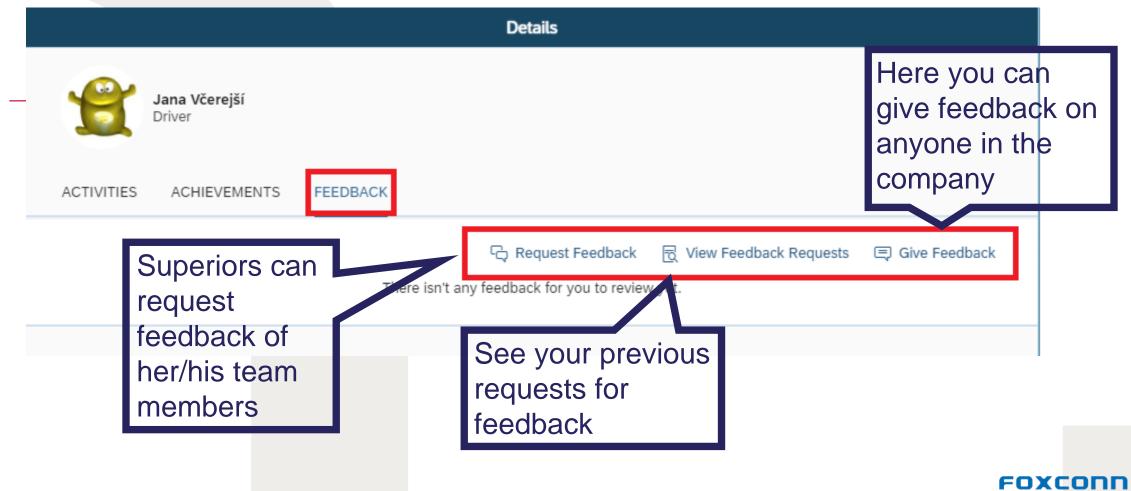
FEEDBACK



CPM (Continuous Performance)



CPM – Feedback



3

CPM – Request for feedback I

Request Feedback

 Once this request is responded to, your direct report will have access to the feedback message as well

*Feedback from whom?

Write name of person from whom you want to request feedback on a team member Search by name

*Message

Since you have worked with Jana Včerejší, I'd like to get your feedback. Could you please let me know what you think your colleague did well and provide one constructive suggestion on what your colleague could do better in the future?

Best regards, Tomáš Marný

Adjust the message as needed

Send feedback request by clicking **Send**

Cancel

Send

=oxconn

CPM – Request for feedback II

Feedback Requests

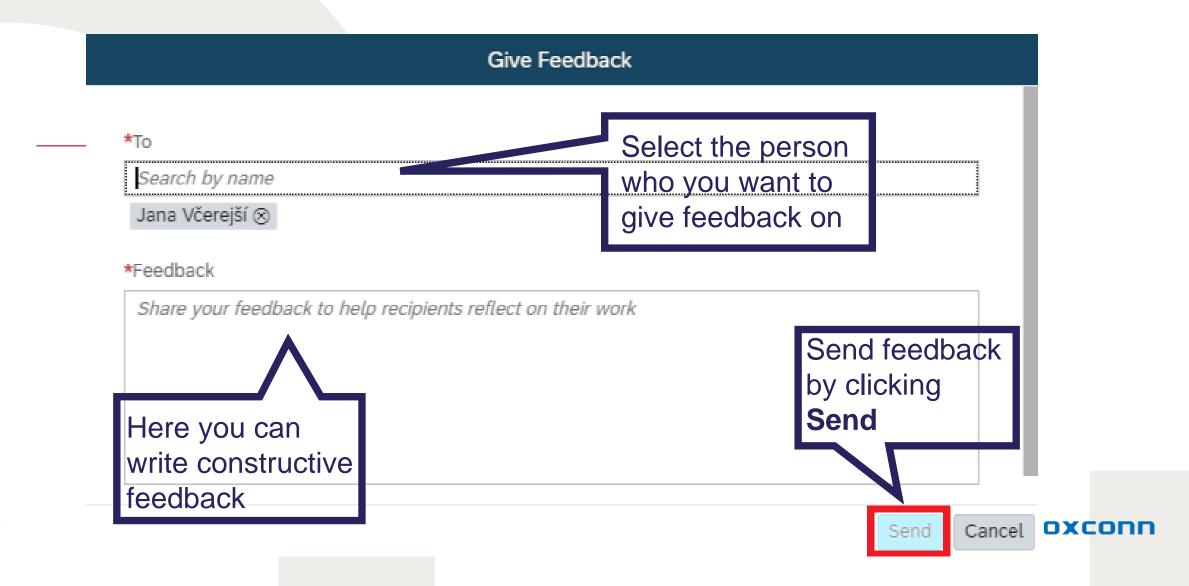
You have not sent any feedback requests yet

Here you can see previous requests (there are currently none)

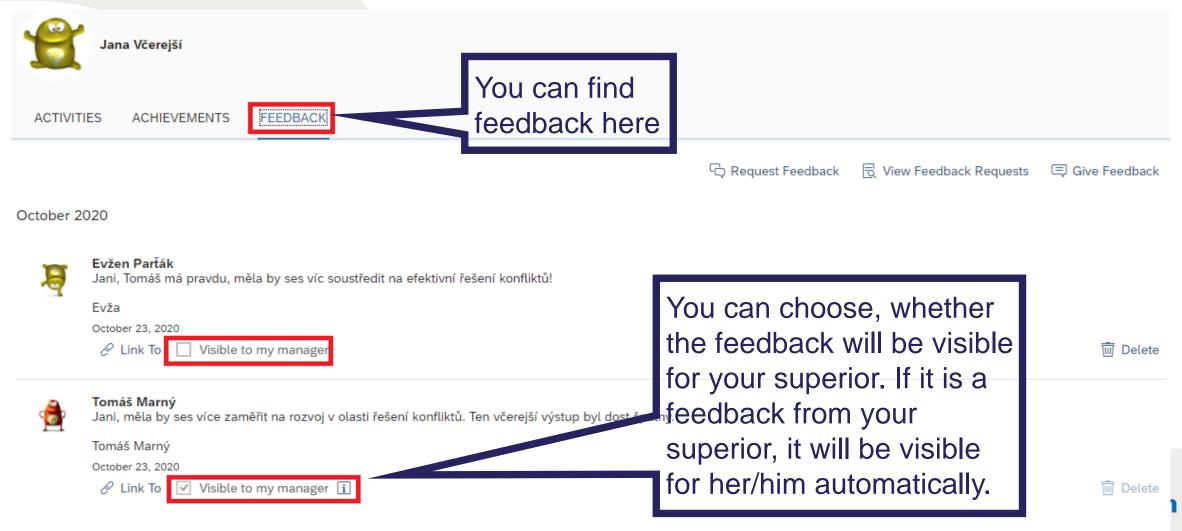
OK

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CPM – Giving feedback



Where will I see feedback for me from my colleagues/superior?



General principles of providing feedback

- Understanding adjust the communication style to the other party (the chameleon principle)
- Rate the situation and behaviour, not the person themselves
- Rate the process and the way the goal was achieved, the effort and drive
- Two sides to feedback (positive x negative)
- Emphasise positive interactions The Losada ration 3:1
- Ability to hear the other person out and empathise, give them a chance to say what they want
- Feedback should be a two-way process

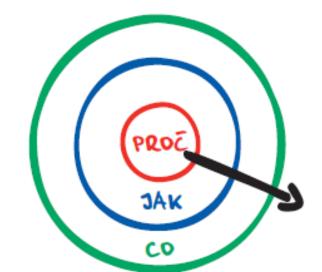
Preparing for feedback

 The 3 golden circles technique – a tool for forming our message so that it is meaningful and achieves what we want

WHY: The WHY layer represents the message's purpose and reason. Why do you say that to the other person and why should that interest them.

HOW: The middle circle represents variants when you think of or remind of a procedure or process.

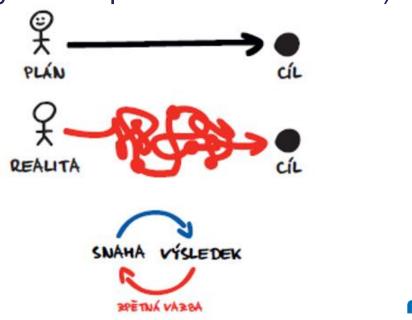
WHAT: The message ends with the WHAT circle. It represents what the required output, action, or change is.





How to give negative feedback?

- Providing feedback in person, asking for reasons, circumstances
- How to phrase negative feedback:
 - Describe the situation
 - Describe the outcome / consequences
 - Suggest a solution (including how to prevent future issues)
 - 1. Can involve values
 - 2. Can involve rating 1..10
 - 3. Do it as soon as possible
 - 4. Convey with empathy
 - 5. Do not use "never" and "always"
 - 6. Use first-person narrative
 - 7. Be as specific as possible
 - 8. Look for solutions
 - 9. Give room for reactions
 - 10. Focus on effort, not only output



How to give positive feedback?

POCHVALA

- 1. Emphasise strong personal traits
- 2. Is meaningful
- 3. Is as detailed as possible
- 4. Expresses appreciation of the other person
- 5. Involves expressing honest thank you
- 6. Attention to detail



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Phrasing feedback, praise and encouragement

| Usual reactions which discourage the growth mindset and further effort | Rephrased reactions which encourage the growth mindset and further effort |
|--|---|
| You are such natural talent. I like that. | You learn so well. I like that. |
| At least you tried. | That did not go well, does not matter. Let's see if you can do it differently so that it works. |
| Great work! You are so talented! | Great work. Is there anything that could be done even better? |

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